

Offshore wind - the past, present and the future

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Corporate Strategy - Equinor



The past

It takes time

It was about taking many steps in the same direction

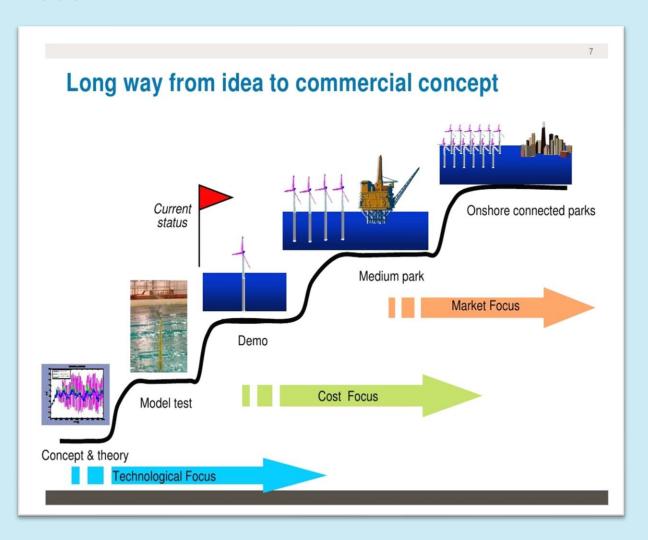
You can not do it alone



It takes time and you have to a have patience....



2006





Deepwater sites exist near major consumption areas

- Market assessment based on:
 - Water depth
 - · Wind conditions
 - Regulatory regimes
 - Market size
 - Price/incentives schemes

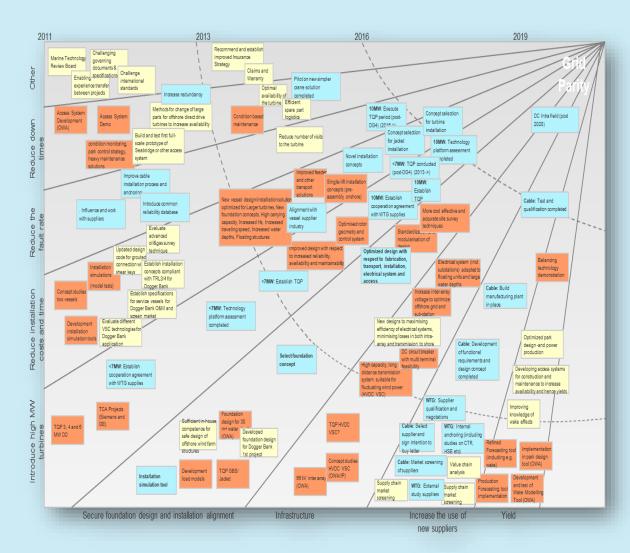
No easy fix - many pieces to the puzzle



- De-risking
- Testing
- Implementation
- Scaling

.....

Cooperation



The present

It is all about delivering projects

Sharing is fundamental

Winning is not everything



Building experience through execution and operations









Technology Game - Learn

- Develop technology
- Learn from project to project
- Identify potential

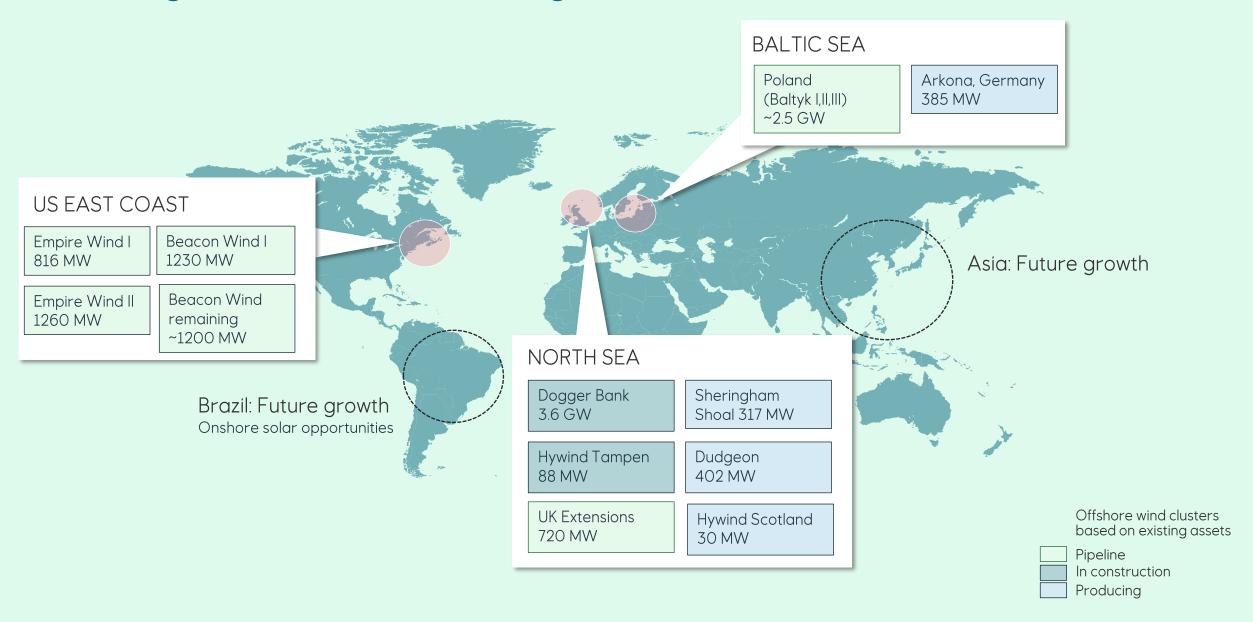
Cost Game – Demonstrate & Mobilize

- Consolidate technologies
- Work with suppliers
- Share information and discuss issues

Scaling Game - Commercialize

- Develop local supply chain
- Industrialise and scale up
- Competitive auctions
- Work locally

Creating value from scale in regional clusters



The future

The total energy offering

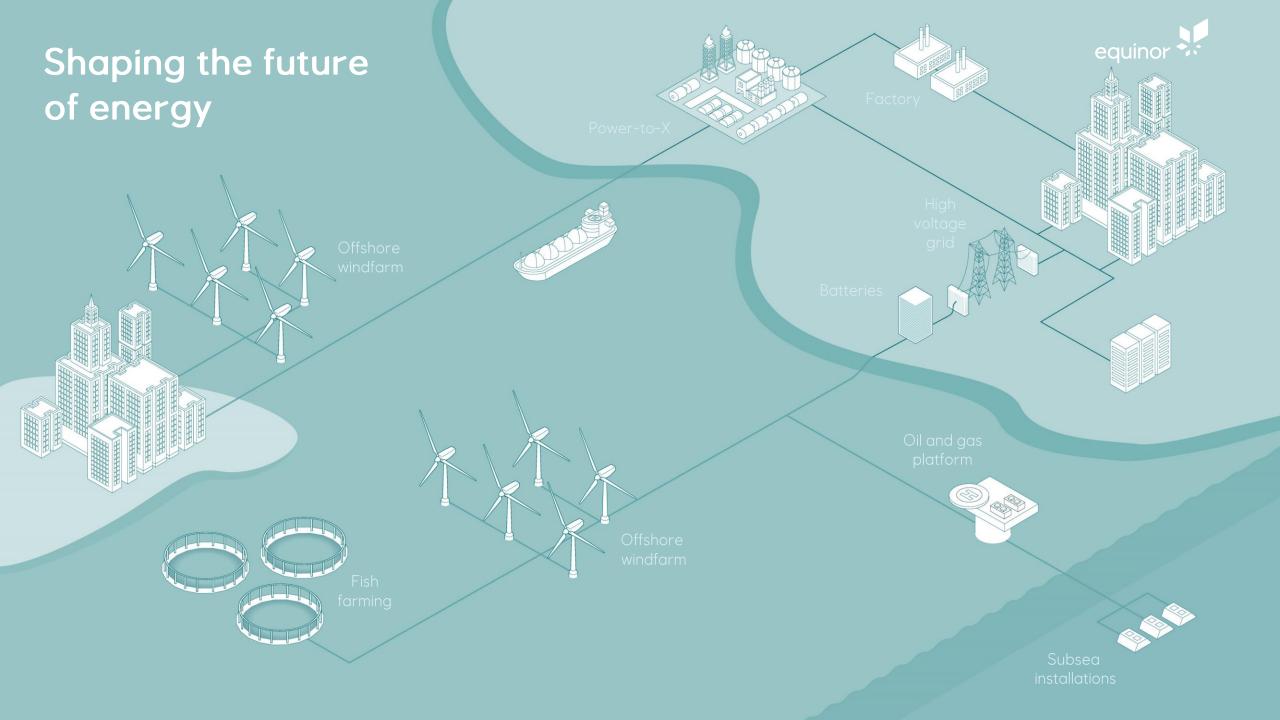
Local is the new global

One size does not fit all

Floating the next wave

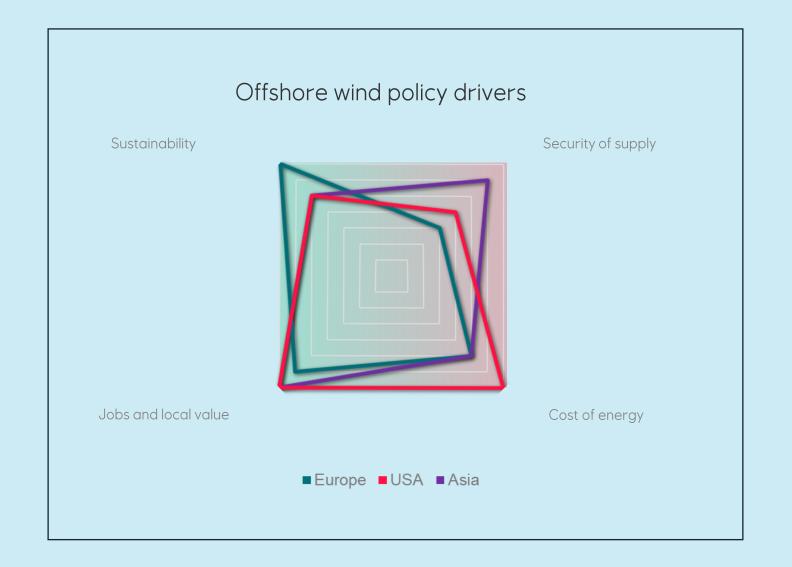






Government policy is crucial for offshore wind success....





- Volume ambition, policy credibility
- Role of industry vs government
- Clear framework
 - Local content requirements
 - Co-existence

Further developing the North Sea

An industrial plan for a European energy center



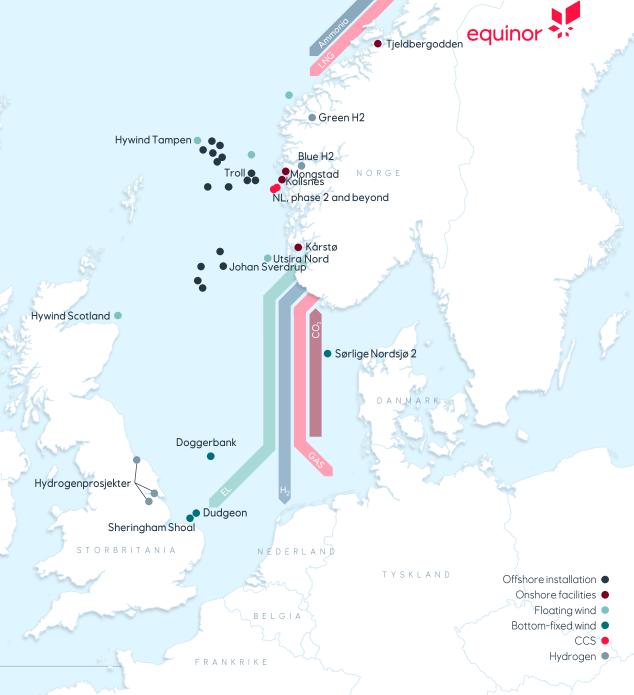
kboe/d Export of LNG



3,5
GW
Floating wind

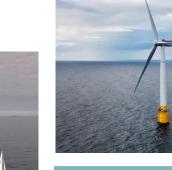


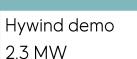
GW Hydrogen



Stepping up floating wind to become a competitive source of energy









Hywind Scotland 30 MW

Technology development



Tampen 88 MW



Utility scale project

~500-1000MW

Next floating wind project 200-500MW



commercial technology 40-60 EUR/MWh

Long-term vision

- Utility generation
- Power export
- Island states
- O&G integration
- Power-to-Gas (H_2)

Hywind

Cost reduction

Industrialization

2023-25 2026-30 2030+ 2009 2017 2022



Thanks for you attention

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