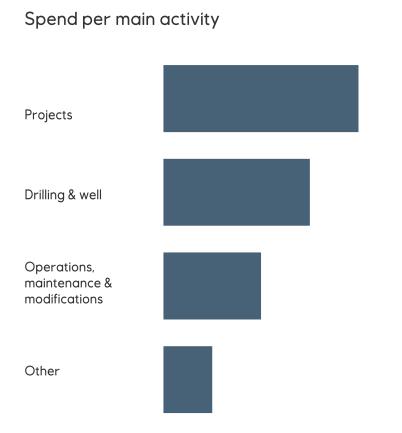


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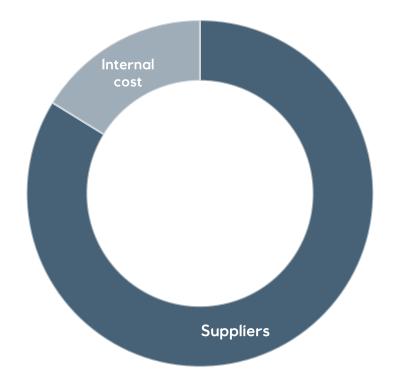
GCE Ocean Technology Møteforum Bergen 07.11.2019 Frode Sivertsen
Category Manager, Subsea and Marine Installation

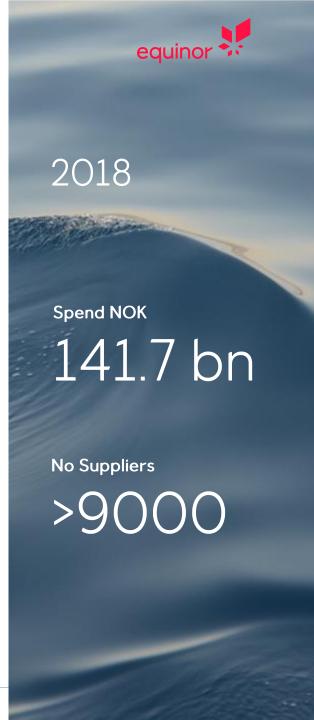
TPD Procurement and supplier relations

Suppliers are critical to our value creation



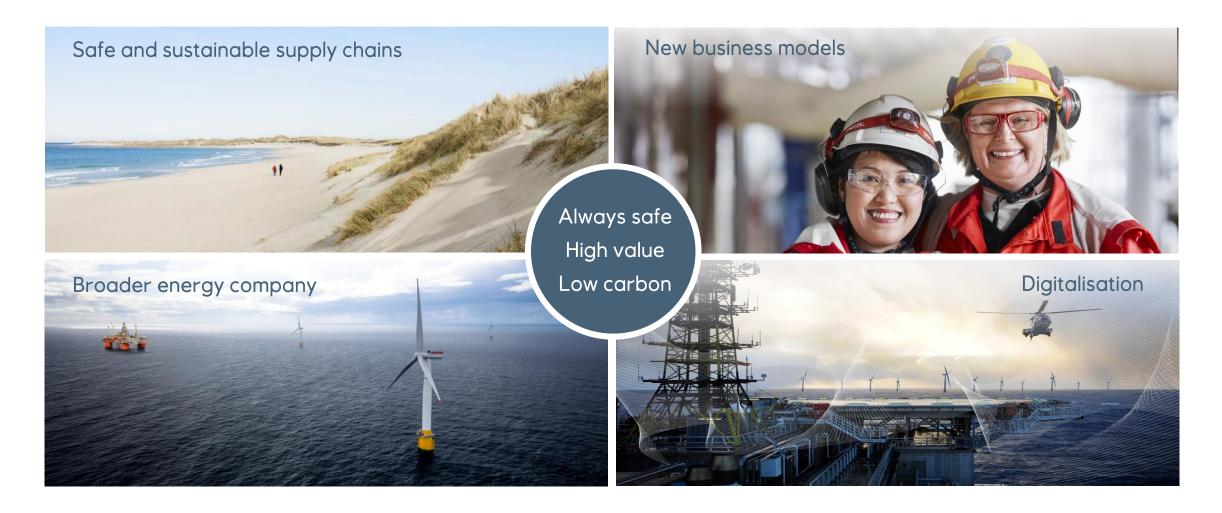
Internal vs. supplier expenditures







Creating value with Suppliers

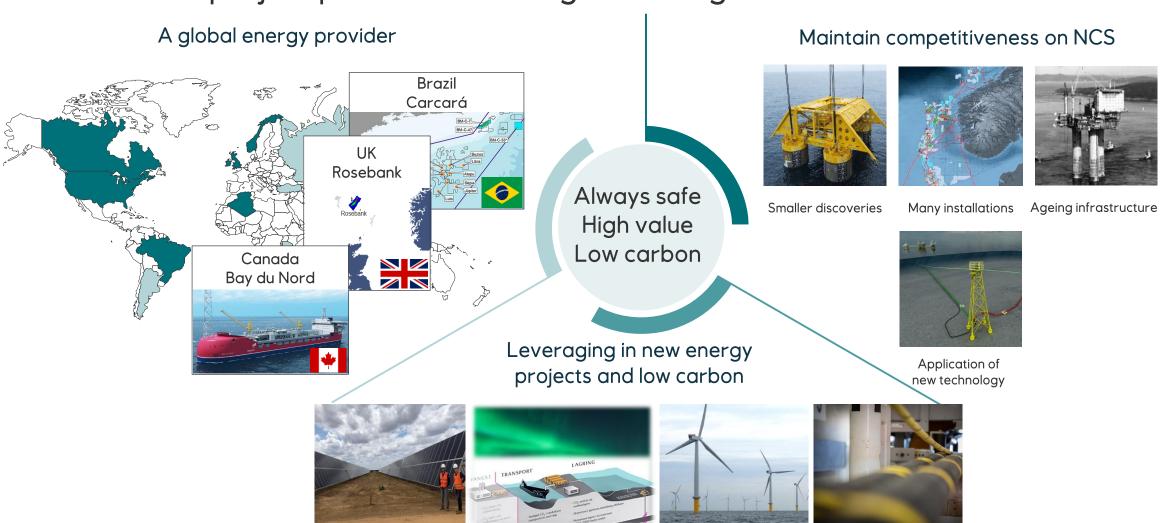


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The future project portfolio – strategic challenges

Solar projects



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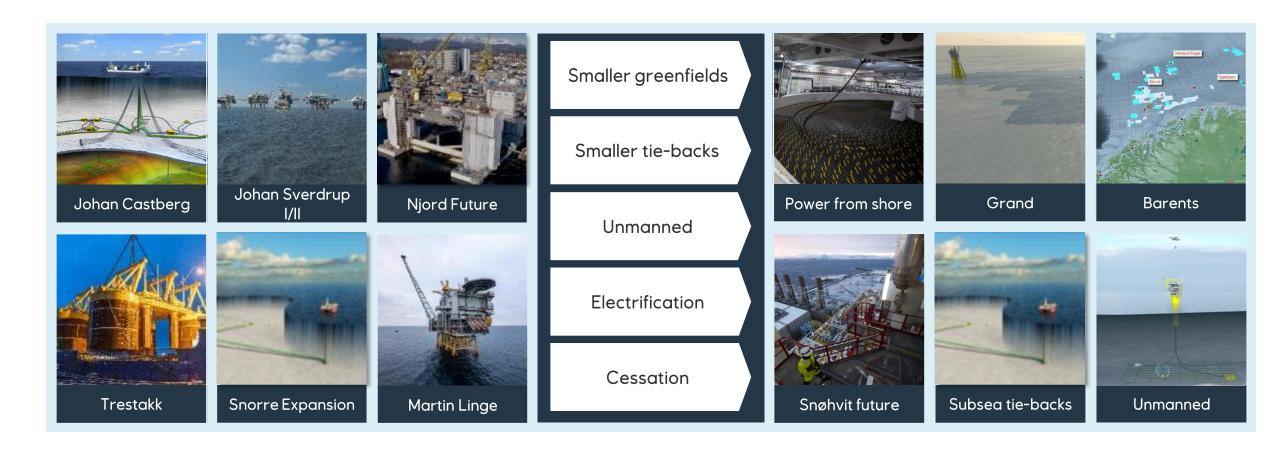
Offshore wind

Carbon and energy efficiency

Carbon capture and storage



NCS developments



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Applying the best of Equinor internationally



Carcarà

Location:

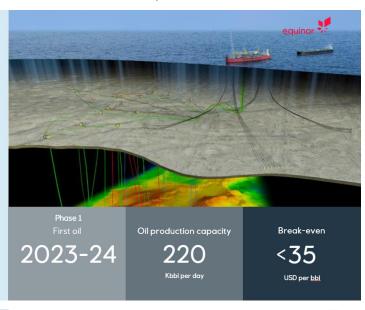
- Offshore Brazil, Santos basin
- · Water depth 2100 m

Field:

- · Oil with some associated gas
- Standard FPSO solution with enhanced technical specifications

Developing a world class asset

- Value creation through early production and increased capacity
 Phased development
- Phase 1 gas re-injection to increase oil recovery
- Appraisal phase 2 complete at end of 2019



Bay du Nord

Location:

- Offshore Newfoundland, Canada, Flemish Pass Basin
- Water depth 1170 m

Field:

- FPSO with <u>disconnectable</u> turret
- · Offtake to tankers
- · Oil with some associated gas

Conditions:

 Logistically remote (500km from shore), harsh environment, ice prone waters



BM-C-33

Location:

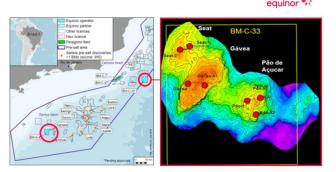
- Offshore Brazil, Campos basin
- · Water depth 2800 m

Field:

- Spread moored FPSO
- Offtake to tankers
- Gas field with associated condensate

Conditions:

 Complex silicified carbonate reservoir, very heterogeneous with vugs and fractures



Risers **8-12**

Gas capacity
16-20

6-10

Rosebank

Location:

- · UK waters west of Shetland
- · Water depth 1100 m

Field:

- FPSO
- Subsea wells
- · Oil with some associated gas

Status:

- January 2019, transfer of operatorship from Chevron to Equinor
- Reviewing Chevron design, seeking improvements
- Revised plan in dialogue with partners and authorities



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* Sold to Unitech January 2019

New Energy portfolio - Offshore wind Growth based on our offshore experience and capabilities





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Pre-requisites for the future



SSU & Quality; Climate and low carbon



Continuous improvement



Collaborate



Competitive







HIGH VALUE

KG/BOE

LOW CARBON



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